

January 22, 2008

Mr. Marc Smith
Essence Custom Homes, Inc.
23102 San Salvador Place
Katy, Texas 77494

Dear Marc:

Eric and I want to let you know how happy we are with our new home. We were extremely nervous about building a custom home, since we had never done anything like that before. In the beginning, we met with several home builders and were not impressed with any of them. I am so glad that we saw your sign and were able to meet with you. From the moment I met you, you have been responsive, professional, and pleasant. You are knowledgeable in your business and it shows by the fact that you have always been able to provide answers and options. On the rare occasions that you didn't know the answer, you were quick in finding answers and getting back to me. It was definitely reassuring to know that I did not have to chase down my builder.

Your trades have also been great to work with because of their professionalism and their helpfulness. Even now during my warranty period, you and your trades are still available and get the warranty items corrected promptly.

We would like to thank you for keeping us organized and on track with our budget. When making our selections it was easy to go over budget. Without being pushy, you let us know what upgrades would help us with the resale value and which items wouldn't. Then you left it up to us to make that decision. It was great having a third pair of eyes that were unbiased and neutral.

Marc, we want to thank you for building such a wonderful home for our family. I can honestly say that our experience with you from the start has been a great one. I will definitely recommend Essence Custom Homes to anyone considering a new home.

Sincerely,

A handwritten signature in black ink, consisting of a stylized, cursive name followed by a long horizontal line extending to the right.